

**LEE COUNTY, FLORIDA
PROPOSAL QUOTE FORM
FOR ALAMO OEM REPAIR PARTS**

DATE SUBMITTED: May 24, 2005

VENDOR NAME: Creel Tractor Co.

TO: The Board of County Commissioners
Lee County
Fort Myers, Florida

Having carefully examined the "General Conditions", and the "Detailed Specifications", all of which are contained herein, the Undersigned proposes to furnish the following which meet these specifications:

The undersigned acknowledges receipt of Addenda numbers:

ALAMO MANUFACTURER LIST LESS 8 % OFF

WILL YOU DELIVER WITH YOUR OWN VEHICLES AS OPPOSED TO COMMON CARRIER?

YES X NO _____

TO BE STARTED WITHIN 30 CALENDAR DAYS AFTER RECEIPT OF AWARD AND PURCHASE ORDER.

Is your firm interested in being considered for the Local Vendor Preference?

Yes X No _____

If yes, then read the paragraph entitled "Local Vendor Preference" included in these specifications. Also complete the Local Vendor Preference Questionnaire and return with your quotation.

Quoters should carefully read all the terms and conditions of the specifications. Any representation of deviation or modification to the quote may be grounds to reject the quote.

Are there any modifications to the quote or specifications:

Yes _____ No _____

Failure to clearly identify any modifications in the space below or on a separate page may be grounds for the quoter being declared nonresponsive or to have the award of the quote rescinded by the County.

MODIFICATIONS:

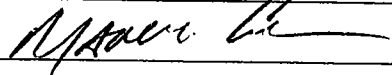
Quoter shall submit his/her quote on the County's Proposal Quote Form, including the firm name and authorized signature. Any blank spaces on the Proposal Quote Form, qualifying notes or exceptions, counter offers, lack of required submittals, or signatures, on County's Form may result in the Quoter/Quote being declared non-responsive by the County.

ANTI-COLLUSION STATEMENT

THE BELOW SIGNED QUOTER HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HIS QUOTE WITH OTHER QUOTERS AND HAS NOT COLLUDED WITH ANY OTHER QUOTER OR PARTIES TO A QUOTE WHATSOEVER. NOTE: NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS. ANY SUCH VIOLATION WILL RESULT IN THE CANCELLATION AND/OR RETURN OF MATERIAL (AS APPLICABLE) AND THE REMOVAL FROM THE MASTER BIDDERS LIST.

FIRM NAME Creel Tractor Co.

BY (Printed): Mark H. Creel

BY (Signature): 

TITLE: President

FEDERAL ID # OR S.S.# 59-1381916

ADDRESS: 3771 Palm Beach Blvd.

Ft. Myers, FL 33916

PHONE NO.: 239-694-2185

FAX NO.: 239-694-6059

CELLULAR PHONE/PAGER NO.: 239-633-8198

LEE COUNTY OCCUPATIONAL LICENSE NUMBER: 615040

E-MAIL ADDRESS: mark@creeltractor.com

REVISED: 7/28/00

ATTACHMENT A
LOCAL VENDOR PREFERENCE QUESTIONNAIRE
(LEE COUNTY ORDINANCE NO. 00-10)

Instructions: Please complete either Part A or B whichever is applicable to your firm

PART A: VENDOR'S PRINCIPAL PLACE OF BUSINESS IS LOCATED WITHIN LEE COUNTY (Only complete Part A if your principal place of business is located within the boundaries of Lee County)

1. What is the physical location of your principal place of business that is located within the boundaries of Lee County, Florida?

Creel Tractor Co.

3771 Palm Beach Blvd. Ft. Myers, FL 33916

2. What is the size of this facility (i.e. sales area size, warehouse, storage yard, etc.)

Creel Tractor property size approx. 4.0 acres and 17,000 square feet of buildings

PART B: VENDOR'S PRINCIPAL PLACE OF BUSINESS IS NOT LOCATED WITHIN LEE COUNTY OR DOES NOT HAVE A PHYSICAL LOCATION WITHIN LEE COUNTY (Please complete this section.)

1. How many employees are available to service this contract? _____

2. Describe the types and amount of equipment you have available to service this contract.

LOCAL VENDOR PREFERENCE QUESTIONNAIRE CONTINUED

3. Describe the types and amount of material stock that you have available to service this contract.

Alamo \$55,000.00	Kubota \$55,000.00
New Holland \$350,000.00	Interstate \$3,000.00
Bush Hog \$30,000.00	

4. Have you provided goods or services to Lee County on a regular basis for the preceding, consecutive five years?

Yes X No

If yes, please provide your contractual history with Lee County for the past five, consecutive years. Attach additional pages if necessary.

Creel Tractor Co. started doing business with Lee County in 1973
under Creel Ford Tractor. In 1999 we changed our name to Creel
Tractor Co. We have a Alamo dealer agreement to sell, service genuine
parts, subassemblies, components and accessories for Lee, Collier,
Charlotte, DeSoto, Glades and Hendry counties. Creel Tractor Co.
is a full line dealership. Five employees for parts, thirty-two
total employees to service this account.



POLICY STATEMENT

SUBJECT: Genuine "Original Equipment Manufacturer" (OEM) Parts

DATE: Effective January 1, 2005

Product Liability Claims

"Will-Fit" parts have proven to be the cause or a factor in a high percentage of our product liability claims. Our USA cost of product liability insurance, defense and Company out-of-pocket settlements can exceed \$1 million each year.

This cost is in addition to an even greater expense associated with the largest product and safety engineering effort in the mowing equipment industry. The "Will-Fit" or "Might-Fit" parts do not and can not measure up to our standards. Independent lab tests have proven this fact to us over and over again. Little differences in parts specifications make a huge difference in safety, reliability, downtime, and overall total ownership costs.

Because of these issues, we have a concerted effort to recover our costs from anyone involved in the manufacture or sale of non-OEM parts for our equipment which are implicated in any product liability case.

Informing Our Customers

When purchasing parts from an authorized dealer, customers expect, unless they are informed clearly to the contrary, that the purchased parts are genuine OEM parts. It is clearly an illegal, deceptive trade practice when a "Will-Fit" part is delivered or sold without complete disclosure to the purchaser. Our company will not be a party to such a plainly unethical practice.

Warranty Policy

Our Company's policy is, and has always been, that OEM parts must be used for warranty repairs. Also, warranty claims are frequently received for failed "Will-Fit" components, and "Will-Fit" components are involved, as a cause, in a large number of warranty claims against the equipment on which they have been installed.

All warranty claims must be submitted within an acceptable time frame and no later than December 7, 2005, for review in 2005. All defective paint claims must be accompanied by before and after pictures of the unit. The parts warranty is 90 days from the end-users invoice date. The warranty is for parts only, no labor.



BUILT SHARPER™

May 19, 2005

REF: CREEL TRACTOR COMPANY

TO: WHOEM IT MAY CONCERN

As the leading manufacturer of specialized vegetation management equipment, Alamo Industrial has strict guidelines for its dealer organization. A dealer must support Alamo Industrial products with both service and warranty, as well as meet parts stocking criteria, to specified factory standards.

Creel Tractor Company of Ft. Myers, Florida is Alamo Industrials sole contracted dealer for Lee County, Florida. Please contact us if there are any additional questions.

Thank you.

A handwritten signature in cursive script that reads "Michael Pereny".

Michael Pereny
Territory Manager



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