



Lee County
SOUTHWEST FLORIDA

INTEROFFICE MEMORANDUM
FROM
PUBLIC WORKS
UTILITIES

Date: September 23, 2008

TO: Janet Sheehan
Purchasing Director

From: Orlando Figueroa
Fiscal Manager

**SUBJECT: Request for Waiver Renewal - ITT Water and Wastewater Florida, LLC
for Flygt pumps and accessories. Current Waiver W-060004**

The Lee County Utilities Division requests that the Purchasing Division prepare a Blue Sheet for presentation to the Board of County Commissioners asking for approval of a waiver renewal in favor of the vendor mentioned above. This waiver is requested because the vendor is the only authorized distributor in Florida for Flygt submersible pumps and accessories.

LCU estimates expenditures of approximately \$175,000 for this commodity on an annual basis.

This action will allow Utilities to purchase original pumps, parts and products, and get support from the area distributor on an as needed basis, in a cost effective, efficient, and timely manner.

The funding source will be: Fund – Lee County Utilities Operations; Program – Wastewater Collection; Projects – Equipment Repair Parts, Equipment Maintenance.

Some of the reasons for this waiver are that Flygt pumps:

- provide longer service life,
- have the best seals in the market to withstand raw sewage corrosion,
- tolerate neglect and lack of maintenance exceptionally well,
- present very competitive cost for their value,
- offer excellent efficiency,
- incorporate highly reliable control panels, and
- are interchangeable throughout LCU's service area of more than 600 lift stations.

It is also requested that the term of this waiver be for one year with two consecutive yearly extensions, at the same terms and conditions, if in the best interest of Lee County.

Funds are available in account strings: OD5360448700.504635 & 504630.

Attached you will find a copy of the sole source letter from the vendor and the completed Sole Source Justification form.